

**BEFORE THE  
SOUTH CAROLINA  
PUBLIC SERVICE COMMISSION**

**DOCKET NO.**

<p><b>In the Matter of Application of Clarion Telecommunications, Inc. for a Certificate of Public Convenience and Necessity to Provide Local Exchange Service within the state of South Carolina, for Flexible Rate Structure for Local Exchange Service Offerings First Approved in Docket No. 97-467-C, and for Alternative Regulation First Approved in Docket No. 95-661-C</b></p>
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**TESTIMONY OF EDWARD ANSON**

1.     **Q.     PLEASE STATE YOUR NAME, TITLE AND BUSINESS ADDRESS.**

2.     A.     My name is Edward Anson. I hold the position of President of Clarion  
3.             Telecommunications, Inc., ("Clarion"). My business address is 120 W  
4.             Richardson Ave, Summerville SC 29483.

5.     **Q.     PLEASE PROVIDE A BRIEF SUMMARY OF YOUR WORK  
6.             EXPERIENCE.**

7.     A.     I hold the position of President of Clarion Telecommunications, Inc., where I am  
8.             responsible for all strategic, network deployment and operational issues related to  
9.             Clarion's provision of telecommunications services. I have worked for over two  
10.            years as the sole technician, provisioner of lines, customer service manager, and  
11.            Incumbent Local Exchange Carrier (ILEC) contact for a CLEC that provided  
12.            pre-paid local exchange service in South Carolina. I created and have since  
13.            further modified a secure internet delivered application that handles nearly all  
14.            operational aspects for Clarion. This application provides detailed customer  
15.            information to any authorized employee or agent of Clarion, seamless ordering  
16.            integration with BellSouth's LENS application, customer bills and notices, and  
17.            reconciliation of all bills owed by Clarion to ILEC's. In addition this application  
18.            provides innovative and robust retail sales and agency functions that will help

19. Clarion to secure and track sub agencies for neighborhood payment and customer  
20. service centers. I have over ten years experience in the Information Technology  
21. industry both as a programmer and project lead working with financial  
22. applications for such high profile clients as: MBNA, FORD Motor Credit, and  
23. American Honda Finance Corporation.

24. **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

25. A. The Purpose of my testimony is to support the request of Clarion in its  
26. application for a Certificate of Public Convenience and Necessity to  
27. provide local exchange services in the State of South Carolina.

28. **Q. ARE YOU FAMILIAR WITH THE APPLICATION CLARION**  
29. **SUBMITTED TO THIS COMMISSION?**

30. A. Yes.

31. **Q. IS EVERYTHING IN THE APPLICATION TRUE AND CORRECT**  
32. **TO THE BEST OF YOUR KNOWLEDGE?**

33. A. Yes.

34. **Q. PLEASE DESCRIBE CLARION AND ITS BUSINESS ACTIVITIES.**

35. A. Clarion was organized under the laws of the State of South Carolina on  
36. April 15, 2004, and has its principal place of business at 120 W  
37. Richardson Ave, Summerville, South Carolina 29483. Clarion was  
38. formed for the purpose of providing a full-range of local exchange  
39. telecommunication services to business, commercial and residential  
40. customers.

41. **Q. PLEASE DESCRIBE THE AUTHORIZATION SOUGHT BY**  
42. **CLARION IN THIS PROCEEDING.**

43.     A.     Clarion seeks authority to lease transmission lines and unbundled network  
44.           elements obtained from telecommunications carriers or other providers  
45.           operating in South Carolina. Currently, Clarion, does not own, operate or  
46.           control, directly or indirectly, transmission facilities that are capable of  
47.           providing any local or long distance telecommunications or data  
48.           communications services in South Carolina.

49.           Initially, Clarion intends to offer only local exchange in South Carolina.  
50.           In the future, Clarion intends to provide a wide variety of traditional local  
51.           voice and data telecommunications services to business and residential  
52.           customers in the State of South Carolina. The facilities over which those  
53.           services will be provided by Clarion will be interconnected to the public  
54.           switched telephone network, and Clarion's services may include single and  
55.           multi-line business services; complex services such as CENTREX, high-  
56.           capacity private line voice services and ISDN; access services; and  
57.           optional CLASS service features such as call waiting, call forwarding,  
58.           three-way calling, speed dialing, call return, unpublished number and  
59.           caller identification.

60.           Additionally, in the future, Clarion intends to provide facilities-based and  
61.           resold inter-exchange (inter-a-LATA and intra-LATA toll)  
62.           telecommunications services to business and residential customers through  
63.           use of a combination of unbundled network elements leased from other  
64.           certificated carriers, and long distance transmission facilities leased or  
65.           purchased from certificated long distance carriers. Until Clarion's

66. facilities are operational, Clarion intends to provide inter-exchange  
67. telecommunications resale services. Clarion's proposed inter-exchange  
68. services will for the present not include direct dial ("1+") services,  
69. measured toll services, or any other service that may be billed to  
70. customer's account on a per-use basis.

71. Finally, Clarion seeks Commission approval for alternative regulation  
72. as was first approved by the Commission in Docket No. 95-661-C.

73. **Q. PLEASE DESCRIBE HOW CLARION PROPOSES TO**  
74. **PROVIDE LOCAL EXCHANGE TO CUSTOMERS IN SOUTH**  
75. **CAROLINA.**

76. **A.** Clarion intends to provide such services by (i) reselling the services of  
77. other certified local exchange carriers operating in the State of South  
78. Carolina and by (ii) leasing transmission lines and unbundled network  
79. elements obtained from telecommunications carriers or other providers  
80. operating in the State of South Carolina.

81. **Q. PLEASE DESCRIBE THE TECHNICAL RESOURCES OF**  
82. **CLARION.**

83. **A.** Clarion will employ a 128 bit encrypted, internet delivered application that  
84. will make customer information available anywhere in the world to  
85. officers and agencies real time. Repair and ordering information when  
86. entered is available immediately to Clarion's dedicated support staff. Any  
87. new service or repair requests will not only be available in report form  
88. for employees with appropriate access levels, but will be both emailed to

89. Mr. Edward Anson's email account and text messaged to his cell phone.  
90. Every action on an account is recorded in the notes portion of the account  
91. and is available 24 hours a day 7 days a week. Clarion utilizes core  
92. dedicated staff as well as customer service representatives who  
93. function in a primarily retail sales capacity. The core staff is competent in  
94. all areas of telephone management including finance, operations,  
95. regulation, engineering, network, and sales.

96. **Q. PLEASE IDENTIFY THE AREAS WITHIN THE STATE OF**  
97. **SOUTH CAROLINA FOR WHICH THE CHARTER IS**  
98. **REQUESTING AUTHORITY IN THIS APPLICATION.**

99. **A.** Clarion will operate everywhere in the State of South Carolina to the  
100. fullest extent permitted by applicable law or Commission order. Initially  
101. these areas will be limited by those in which Clarion is able to secure a  
102. reseller agreement with Incumbent Local Exchange Carriers (ILECs).

103. **Q. PLEASE STATE WHETHER THE CHARTER UTILIZES**  
104. **SCRIPTS OR ENGAGES IN THE PRACTICE OF**  
105. **TELEMARKETING TO SELL ITS SERVICES.**

106. **A.** Clarion will not utilize a marketing script nor ever engage in telemarketing  
107. practices in order to sell its services. Telemarketing practices, or "cold  
108. calling", is seen as obtrusive by the customer and would present Clarion in  
109. an unfavorable fashion to its desired customers.

110. **Q. PLEASE STATE CLARION'S PRODUCT DISTRIBUTION**  
111. **AND MARKETING STRATEGY.**

112. Clarion will Leverage its exceptional information technology (IT)  
113. resources that include its State of the art retail sales delivery system to  
114. form agency relationships with independent retail operations, and make  
115. extensive use of directed mailing campaigns. Clarion's trademark is  
116. easily recognizable. Retail and, more ideally, independent cellular  
117. storefronts, will be offered a complete IT package that includes but is not  
118. limited to: Point of Sale, end of period accounting, employee maintenance,  
119. and customer resource management for their customers; provided that they  
120. provide Clarion's telephony products at a to be determined commission  
121. per-payment rate and display Clarion's trademark in a conspicuous  
122. location.

123. **Q. WILL CLARION FILE TARIFFS FOR APPROVAL WITH**  
124. **THE COMMISSION THAT INCLUDE THE REGULATED**  
125. **INTRASTATE SERVICES TO BE OFFERED IN SOUTH**  
126. **CAROLINA.**

127. **A.** Yes, Clarion will file its tariff with the Commission for approval. Copies  
128. of Clarion's proposed tariff for local exchange service are attached as an  
129. exhibit to the Application in this Docket.

130. **Q. HOW WILL CLARION PERFORM BILLING FOR THE**  
131. **SERVICES OFFERED?**

132. **A.** Clarion intends to bill its customers directly for local exchange service.  
133. The charges, based upon the rates which will be set forth in Clarion's  
134. tariff, Clarion's name, its toll free number for customer assistance, and all

135. store and agency locations will appear on all invoices. Clarion will  
136. initially handle all billing in-house. Clarion's software package runs a  
137. routine every night that updates all customer billing information.  
138. Customer charges and credits are recalculated from account inception  
139. every evening and a detailed account history output to a billing report.  
140. This process is far less error prone than other industry processes that  
141. merely use a transactional or differential method of calculating a  
142. customer's bill that often perpetuate errors from one billing cycle to the  
143. next. Clarion's billing process has been shown to be nearly one hundred  
144. percent accurate. Every morning, until Clarion's customer base grows to a  
146. point where an outside billing agency will be employed to mail the billing  
147. materials, Clarion's officers will fold, sort, and mail billing material for all  
148. customers whose due date is two weeks in the future.

149. **Q. HOW WILL SOUTH CAROLINA CUSTOMERS CONTACT**  
150. **CLARION'S CUSTOMER SERVICE DIVISION?**

151. **A.** Customers may contact Clarion's customer service representatives  
152. regarding a broad range of service matters, including (1) the types of  
153. services offered by Clarion and rates associated with such services; and  
154. (ii) problems or concerns pertaining to the consumer's current service.  
155. South Carolina customers have several options for contacting Clarion's  
156. customer service division. Clarion will employ a primarily "brick and  
157. mortar" product distribution strategy. Clarion will have numerous  
158. physical store fronts operated directly by Clarion or by an agency of

180. **OFFER THE SERVICES PROPOSED IN ITS APPLICATION?**

181. A. Yes, it does.

182. **Q. DOES CLARION HAVE THE MANAGERIAL EXPERIENCE TO**  
183. **OFFER THE PROPOSED SERVICES IN SOUTH CAROLINA?**

184. A. Yes, it does.

185. **Q. IS CLARION FINANCIALLY FIT TO PROVIDE THE SERVICES**  
186. **PROPOSED IN THIS APPLICATION?**

187. A. Yes. Clarion possesses sufficient financial capability to provide its local  
188. exchange telecommunications services on a continuing basis. Inasmuch as  
189. Clarion is a newly-created telecommunications carrier, Clarion submitted  
190. to the Commission the financial information of its corporate parent,  
191. Clarion Telecommunications, Inc., in order to demonstrate Clarion's  
192. ability to provide the services proposed in the Application. Clarion is  
193. affiliated with Action Cellular, Inc. a corporation wholly owned by Mr.  
194. Joesph Cantrell, vice-president and a fifty percent shareholder in Clarion  
195. Telecommunications, Inc. In addition to his initial capital investment in  
196. Clarion, Mr. Cantrell has pledged personal assets should  
197. they be necessary for Clarion to provide the services set forth in its  
198. Application.

199. **Q. IN YOUR OPINION, IS THE GRANTING OF CLARION'S**  
200. **APPLICATION IN THE PUBLIC INTEREST?**

201. A. Yes. Clarion will improve the overall quality and variety of services  
202. available in South Carolina by providing business and residential



203. customers competitive rates and capable, responsible, and easily,  
204. personally accessible customer service. By offering customers greater  
205. variety and choice among local exchange carriers, Clarion's presence in  
206. the South Carolina market will increase competition in the  
207. telecommunications and data communications services market, and  
208. motivate other companies to provide innovative services, improve the  
209. quality of their networks, and lower prices.

210. **Q. WHERE WILL THE RECORDS PERTAINING TO YOUR SOUTH**  
211. **CAROLINA OPERATIONS BE KEPT?**

212. A. At least initially, such records will be physically kept by Clarion at its  
213. offices in Summerville, South Carolina. Those records will be under my  
214. supervision. The physical address is 120 W Richardson Ave,  
215. Summerville, South Carolina 29483. Accordingly, Clarion requests that  
216. the Commission waive application of Rule 103-610, and allow  
217. Clarion to keep its records at the above-reference address. I can assure  
218. this Commission that Clarion will provide expeditiously any and all  
219. records that may be requested by the Commission or its Staff.

220. **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

221. A. Yes, it does.

## **EXHIBIT A**

Officers, Board of Directors and Major Shareholders

Mr. Edward M Anson  
President/Secretary  
120 W Richardson Ave  
Summerville, SC 29483

Mr. Joseph Cantrell  
Vice-President/Treasurer  
120 W Richardson Ave  
Summerville, SC 29483

## **EXHIBIT B**

MAR 19 2004

STATE OF SOUTH CAROLINA  
SECRETARY OF STATE

FILED

MAR 19 2004

ARTICLES OF INCORPORATION

Mark Hammond  
SECRETARY OF STATE OF SOUTH CAROLINA

Mark Hammond  
SECRETARY OF STATE <sup>3</sup>

TYPE OR PRINT CLEARLY IN BLACK INK

- 1 The name of the proposed corporation is Clarion Telecommunications, INC
- 2 The initial registered office of the corporation is 120 W Richardson Ave  
Street Address  
Summerville Dorchester SC 29483  
City County State Zip Code

and the initial registered agent at such address is EDWARD M ANSON (IV)  
Print Name

I hereby consent to the appointment as registered agent of the corporation:

Edward M Anson (IV)  
Agent's Signature

- 3 The corporation is authorized to issue shares of stock as follows. Complete "a" or "b", whichever is applicable

- a ☒ The corporation is authorized to issue a single class of shares, the total number of shares authorized is 100.
- b ☐ The corporation is authorized to issue more than one class of shares.

Class of Shares	Authorized No. of Each Class
_____	_____
_____	_____
_____	_____

The relative right, preference, and limitations of the shares of each class, and of each series within a class, are as follows.

4. The existence of the corporation shall begin as of the filing date with the Secretary of State unless a delayed date is indicated (See Section 33-1-230(b) of the 1976 South Carolina Code of Laws, as amended) \_\_\_\_\_

5. The optional provisions, which the corporation elects to include in the articles of incorporation, are as follows (See the applicable provisions of Sections 33-2-102, 35-2-105, and 35-2-221 of the 1976 South Carolina Code of Laws, as amended).

6. The name, address, and signature of each incorporator is as follows (only one is required)

a. MR. EDWARD M ANSON (V)  
Name

P.O. BOX 154 FOLLY BENCH, SC 29439  
Address

Edward Anson (V)  
Signature

b. MR. JOSEPH CANTRELL  
Name

360 EMBASSY DR SUMMERVILLE, SC 29483  
Address

Joseph Cantrell  
Signature

c. \_\_\_\_\_  
Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
Signature

7. I, P. BRANDT SHELBORNE, an attorney licensed to practice in the state of South Carolina, certify that the corporation, to whose articles of incorporation this certificate is attached, has complied with the requirements of Chapter 2, Title 33 of the 1976 South Carolina Code of Laws, as amended, relating to the articles of incorporation.

Date March 2, 2004

P. Brandt Shelborne  
Signature

P. BRANDT SHELBORNE  
Type or Print Name

131 E. RICHARDSON AVE.  
Address

SUMMERVILLE SC 29483

843-871-2210  
Telephone Number

✓

# *The State of South Carolina*



## *Office of Secretary of State Mark Hammond* **Certificate of Existence**

I, Mark Hammond, Secretary of State of South Carolina Hereby certify that:

***CLARION TELECOMMUNICATIONS, INC.,***

a corporation duly organized under the laws of the State of South Carolina on **March 19th, 2004**, and having a perpetual duration unless otherwise indicated below, has as of the date hereof filed all reports due this office, paid all fees, taxes and penalties owed to the Secretary of State, that the Secretary of State has not mailed notice to the Corporation that it is subject to being dissolved by administrative action pursuant to Section 33-14-210 of the South Carolina Code, and that the corporation has not filed articles of dissolution as of the date hereof.

Given under my Hand and the Great Seal of the State of South Carolina this 12th day of May, 2004.

*Mark Hammond*

Mark Hammond, Secretary of State

Clarion Telecommunications, Inc.  
Balance Sheet  
As of May 31, 2004

<b>Assets</b>		
	<b>Current Assets</b>	
	Checking/Savings	
	Wachovia -- General Account	15,000.00
	Total Checking/Savings	15,000.00
	Lawyer Retainer	1,500.00
	Total Current Assets	11,500.00
	<b>Fixed Assets</b>	
	Operational Server	1,000.00
	Operational Program	10,000.00
	Total Fixed Assets	11,000.00
	<b>TOTAL ASSETS</b>	<b>22,500.00</b>
<b>Liabilities and Equity</b>		
	<b>Liabilities</b>	
	<b>TOTAL LIABILITIES</b>	<b>0.00</b>
	<b>Equity</b>	
	Joe Cantrell Capital Investment	16,750.00
	Edward Anson Capital Investment	10,750.00
	<b>TOTAL EQUITY</b>	
<b>TOTAL LIABILITIES &amp; EQUITY</b>		<b>27,500.00</b>



**BEFORE THE  
SOUTH CAROLINA  
PUBLIC SERVICE COMMISSION**

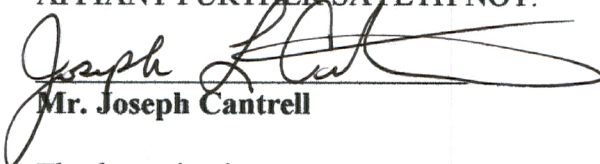
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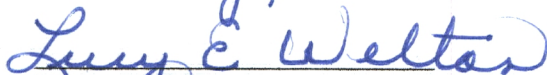
**AFFIDAVIT OF MR. JOESPH CANTRELL**

1.     **Q.     PLEASE STATE YOUR NAME, TITLE AND BUSINESS ADDRESS.**
2.     A.     My name is Joseph Cantrell. I hold the position of Vice-President of Clarion
3.             Telecommunications, Inc., ("Clarion"). My business address is 120 W
4.             Richardson Ave, Summerville SC 29483.
5.     **Q.     ARE YOU OVER EIGHTEEN YEARS OF AGE AND OTHERWISE**
6.             **COMPETENT TO WRITE THIS AFFIDAVIT?**
7.     A.     Yes, I am.
8.     **Q.     WHAT IS THE PURPOSE OF THIS AFFIDAVIT?**
9.     A.     I submit this affidavit in support of Mr. Anson's pre-filed testimony.
10.            I have reviewed the application of Clarion Telecommunications for a
11.            Certificate of Public Convenience and Necessity before the Public Service
12.            Commission and am familiar with its contents. I submit, under seal, my personal
13.            financial statements (Exhibit A) and pledge such assets as may be deemed
14.            necessary to Clarion Telecommunications as referenced in lines 195-198.

**AFFIANT FURTHER SAYETH NOT.**

  
**Mr. Joseph Cantrell**

The foregoing instrument was sworn to  
and acknowledged before me this 26  
day of May, 2004.

  
**Lucy E. Welton**  
Notary Public



## **EXHIBIT D**

**Mr. Edward Anson (President/Secretary):**

Mr. Anson has worked for over two years as the sole technician, provisioner of lines, customer service manager, and Incumbent Local Exchange Carrier (ILEC) contact for a Competitive Local Exchange Carrier (CLEC) that provided pre-paid local exchange service in South Carolina. He created and has since further modified a secure internet delivered application that will handle nearly all operational aspects for Clarion. This application provides detailed customer information to any authorized employee or agent of Clarion, seamless ordering integration with BellSouth's Local Exchange Navigation System (LENS) application, customer bills and notices, and reconciliation of all bills owed by Clarion to ILEC's. In addition this application provides innovative and robust retail sales and agency functions that will help Clarion to secure and track sub agencies for neighborhood payment and customer service centers. He has over ten years experience in the Information Technology industry both as a programmer and project lead working with financial applications for such high profile clients as: MBNA, FORD Motor Credit, and American Honda Finance Corporation.

**Mr. Joseph Cantrell (Vice-President/Treasurer):**

Mr. Cantrell is a respected member of his community. After serving twenty three years in the United States Air Force, Mr. Cantrell retired to serve in a managerial and planning capacity for beverage distributors, and for Camden Exchange. He invested in a telecommunications start-up in the Charleston area that later became insolvent. He realized that there was little possibility of his recouping his capital investment in this company and he made a deal with the company's Chief Executive Officer where he would assume the lease of one of their store front locations in exchange for absolving their debt responsibility to himself. Mr. Cantrell through hard work, shrewd decision making, and frugal spending managed to record a twenty three thousand dollar profit for his first year in business. He now has three store fronts and profits continue to grow.

Edward Anson V  
P.O. Box 154  
Folly Beach, SC 29439  
ansoned@bankdp.com

Primary Phone: (843)442-8813  
Secondary Phone: (843)588-6510

## Edward M Anson V

### EXPERIENCE

8/2003 – Present                      Action Cellular                      Summerville, SC

#### IT Consultant

Responsible for creation and daily maintenance of the IT infrastructure for Action Cellular, Inc. Job responsibilities include:

- Custom programming
- Server and network optimization
- Error checking and debugging
- Monthly backups
- Email marketing campaigns
- Web site creation and hosting

In addition I have partnered with the President of Action Cellular to found a Competitive Local Exchange Carrier (CLEC) in the state of South Carolina. Clarion Telecommunications, Inc. will begin offering pre-paid local exchange services in September, 2004.

1/2003 – 8/2003                      Fidelity Financial Services                      Little Rock, AR (Remote)

#### Lead Programmer

Eight month contract period responsible for new LA - Lending Automotive development for Honda Lease. This new development included the following reports and the resolution of several incidents.

- New York Security Report (LAR716)
- Total Portfolio Lease Report (LAR57250/LAR57350)
- Residual Value Amortization Report (LAR57550)
- HCI Subvention Report (LAR50450)

Responsibilities included the full design, testing, documentation, tracking, and migration from development into production regions. This included working with the following:

- Endeavor
- RTS
- PMNET
- Project Central

1/2001 – 8/2002                      TALKNOWUSA

#### Chief Technician

I created and have copy-written an n-th tier software package that now handles every aspect of operations. (win2000 server, iis6.0, .asp, sql, dhtml, css, flash, javascript, vbscript)

These include:

- tracking of home/cellular/paging customers

- automated billing
- extensive reporting
- point of sale
- customer resource management
- call center operations
- P/L reporting
- inventory management/reorder/return functionality
- commission reporting
- all accounting
- and other administrative functions (even a chat room)

This system is software encrypted, scan gun enabled, and employees have access only to those functions that are allowed for their username/workgroup and or store location. In addition I was responsible for the operation of the TALKNOWUSA/TZAKWIRELESS intra-network. Currently this product is being marketed under a new incorporation CTI – Clarion Telecommunications, Inc. located in Summerville, SC.

1/1999 - 1/2001 ALLTEL Information Services Little Rock, AR

#### **Lead Programmer**

- Hired January 1999 for International Division
- Graduated 1999 IEDP Program
- Completed full ALS installation
- Ford Motor Credit – four month term resolving/tracking defect issues with the first release of LA, an industry leading lending application specifically geared toward automotive lending, for FORD MOTOR credit. Successful resolution of more than 40 separate incidents.
- ALS Development – worked within development wing on release v4.0. Helped to design/develop interface modules and screens for Amortization Schedule Request (AMRQ) functionality.
- Project Development – performed GAP analysis for MBNA bank. I received a letter of commendation for innovative design and implementation for a new credit billing feature (Just Say Yes/Just Say No). Responsible for maintenance of the MBNA test environment. Acted as a liaison between off site personnel and the Little Rock test environment. Responsible for completion of daily batch cycles.

6/1998 - 12/1988 IBM Research Triangle Park, NC

#### **Japanese Enablement Engineer**

I was responsible for ensuring that the Japanese version of the product Team Connection v3.0 functioned correctly. These included the opening and tracking of defects against the program and for ensuring deliverables were received on schedule. I acted as the primary liaison between the technicians and the translating teams (Chinese (traditional and modern), Korean, and Japanese). I also designed a future Translation Verification Testing (TVT) process for the team.

1/1998 - 6/1998 Arkansas Department of Corrections Pine Bluff, AR

#### **Lead hardware Technician**

I was responsible for the construction, distribution, and OEM tracking of 250 new machines distributed to the outlying facilities. I was also responsible for the function of all high priority machines in the central office and its internal network. In addition I served as the Web page administrator and design technician for: [www.ark.org/doc](http://www.ark.org/doc)

## **EDUCATION**

8/1997 UALR US-AR-Little Rock

#### **Bachelor's Degree**

Scholarship ran out at UT at Austin.  
GPA UALR 3.7 credit hours 64/67 3.00

GPA UALR- 67 credit hours (1yr) - 3.98  
 GPA UT -132 credit hours -3.1

BA - International Affairs  
 minor in Business

UT – Austin

US-TX-Austin

#### **Certification**

Four years: Dedman Academic Scholarship  
 National Merit Finalist  
 Japanese - major  
 Mandarin Chinese – minor

#### **SKILLS**

[www.actioncellulartelecom.com](http://www.actioncellulartelecom.com)

<http://68.213.124.244/>

<b>Skill Name</b>	<b>Skill Level</b>	<b>Last Used</b>	<b>Experience</b>
Web Design (dhtml,css,asp, Javascript,vbscript,cold- Fusion,flash)	Expert	Currently used	7 years
Database Design/Implementation	Expert	Currently used	5 years
Network Design/Implementation	Expert	Currently used	6 years
Cobol,JCL,CICS,ALS,RPI	Intermediate	Currently used	3 years
Computer Hardware	Expert	Currently used	8 years
Japanese	Intermediate	Currently used	7 years
Chinese	Intermediate	Currently used	4 years

**JOSEPH L. CANTRELL**  
**360 EMBASSY DRIVE**  
**SUMMERVILLE, SC 29483**  
**843-871-5876**

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**PROFILE:** A strong presence with highly developed motivational skills.  
 Accustomed to the challenge of meeting and exceeding set goals.

**EDUCATION:** Southwest Texas State University  
 1986 – BA Business Administration  
Retired Air Force  
 1961 - 1984

**CAREER HISTORY:** President and CEO 2002 – Present  
**Action Cellular – Summerville, SC**

- Incorporated November 2002
- First year net profit exceeded \$23,000
- Opened second store at 120 W Richardson Ave, Summerville SC in February 2003
- Opened third store at 487 Bells Highway, Walterboro SC in May 2004
- Responsible for all strategy and operations of Action Cellular, Inc.

Brand Manager 1999 – Present  
**Carolina Beer & Beverage**

- Selects, trains, and removes distributors from distribution chain
- Assures just-in-time distribution of product throughout the supply chain

Director Sales and Marketing 1998-1999  
**Camden Exchange – Charleston, SC**

- Developed and implemented marketing plan for three hotels, two restaurants and a banquet facility.
- Marketed and sold total packages to large groups coming to Charleston, SC.
- Established presence for Camden Exchange as a Premier Destination in Charleston, SC.
- Maintained Budgets for Camden Exchange
- Purchased Print and media buys for the total market
- Served on Revitalization Committees for Upper King Street Association

Special Markets Sales Manager 1986-1997  
**Henry J. Lee Distributors, Inc. Hanahan, SC**

- Designed and implemented programs to promote the sale of beer and special events throughout the greater Charleston/Hilton Head Markets.
- Served as Military Account Manager
- Hired, Trained, scheduled and motivate route salesmen
- Handled prestige key accounts and manage Draft Beer Department
- Negotiated purchase of radio spots for Charleston and Hilton Head markets.

**AFFILIATIONS:** Board of Directors – Charleston Restaurant Association 1987 – Present  
 Board of Directors – Charleston Hotel/Motel Association 1989 – Present  
 Board of Governors – Charleston Trident Convention and Travel Bureau 1990 - Present

## LOCAL EXCHANGE TARIFF

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ISSUED: May 26, 2004

EFFECTIVE:

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BY: Edward Anson, President  
Clarion Telecommunications, Inc.  
120 W Richardson Ave  
Summerville, SC 29483



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**CHECK SHEET**

Sheets of this Tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets, as named below, comprise all changes from the original Tariff that are currently in effect as of the date on the bottom of this sheet.

<u>SHEET</u>	<u>NUMBER OF REVISION</u> <u>(Except as indicated)</u>	<u>EFFECTIVE DATE</u>
1.	Original	
2.	Original	
3.	Original	
4.	Original	
5.	Original	
6.	Original	
7.	Original	
8.	Original	
9.	Original	
10.	Original	
11.	Original	
12.	Original	
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19.	Original	
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23.	Original	
24.	Original	
25.	Original	
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27.	Original	
28.	Original	

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LOCAL EXCHANGE TARIFF

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29.	Original
30.	Original
31.	Original
32.	Original
33.	Original
34.	Original
35.	Original
36.	Original

LOCAL EXCHANGE TARIFF

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**EXPLANATION OF SYMBOLS, REFERENCE MARKS, AND  
ABBREVIATIONS OF TECHNICAL TERMS USED IN THIS TARIFF**

The following symbols shall be used in this tariff for the purpose indicated below:

- C - To signify changed regulation.
- D - To signify discontinued rate or regulation.
- I - To signify an increased rate.
- M - To signify a move in location of text.
- N - To signify new rate or regulation.
- R - To signify reduced rate.
- S - To signify reissued matter.
- T - To signify a change in text but no change in rate or regulation.

LOCAL EXCHANGE TARIFF

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## TARIFF FORMAT

- A. Sheet Numbering – Sheet numbers appear in the upper-right corner of the sheet. Sheets are numbered sequentially. However, new sheets are occasionally added to the Tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between Sheet 14 and 15 would be 14.1.
- B. Sheet Revision Numbers – Revision numbers also appear in the upper-right corner of the sheet. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4<sup>th</sup> revised sheet 14 cancels the third revised Sheet 14. Because of various suspension periods, deferrals, etc. the Commission follows in their Tariff approval process, the most current sheet number on file with the commission is not always the Tariff page in effect.
- C. Paragraph Numbering Sequence – There are nine levels of paragraph coding. Each level of coding is subservient to its next highest level of coding. For example:
- 2.
  - 2.1
  - 2.1.1.
  - 2.1.1.A
  - 2.1.1.A.1
  - 2.1.1.A.1.(a).
  - 2.1.1.A.1.(a).I
  - 2.1.1.A.1.(a).I.(i).
  - 2.1.1.A.1.(a).I.(i).(1).
- D. Check Sheets – When a tariff filing is made with the Commission, an updated check sheet will accompany the filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new sheets are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this sheet if these are the only changes made to it (i.e., the format, etc., remains the same, just new revision levels on some sheets). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current sheet on file with the Commission.

LOCAL EXCHANGE TARIFF

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APPLICATION OF TARIFF

This tariff sets forth the service offering rates, terms, and conditions applicable to the furnishing of intrastate communications services by Clarion Telecommunications, Inc. (hereinafter "Company"). This tariff is on file with the South Carolina Public Utilities Commission, (hereinafter "Commission"), and copies can be inspected, during normal business hours, at Company's principal place of business.

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LOCAL EXCHANGE TARIFF

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**SECTION 1 – DEFINITIONS**

Certain terms used generally throughout this tariff are defined below.

Account Number: Customer's telephone number is his/her account number.

Advance Payment: Payment of all or part of a charge required before the start of service.

Application for Service: A standard order form which includes all pertinent billing, technical, and other descriptive information which will enable Company to provide telecommunication service.

Authorized User: A person that either is authorized by the Customer to use local exchange telephone service at Customer's residence or other location, or is placed in a position by the Customer, either through acts or omissions, to use local exchange telephone service.

Commission: South Carolina Public Utilities Commission unless content indicates otherwise.

Company: Clarion Telecommunications, Inc., the issuer of this tariff.

Customer: The person, firm, corporation, or entity which orders service, uses and/or is responsible for the payment of charges and for compliance with the Company's Tariff regulations.

Customer-Provided Equipment: Terminal equipment, as defined herein, provided by Customer.

Demarcation Point (DEMARC): The premise wire demarcation point begins where the Customer's inside wire connects to the intra-building network cable (INC). Where there is no INC, the demarcation point is the point of entry at Company's entrance facility. This demarcation point separates the responsibility of the end user from that of a vendor or Company's vendor of choice for premise wire repair and customer Provided Equipment trouble isolation.

Disconnection: The disconnection of a circuit, dedicated access line, or port connection being used for existing service.

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Individual Case Basis: A service arrangement in which the regulations, rates and changes are developed based in the specific circumstances of the Customer's situation.

Local Calling: A completed call or telephone communication between a calling Station and any other Station with the local service area of the calling station.

Local Calling Area: That the area within which a Customer to exchange service can make telephone calls at exchange rates. A local service area may be made up of one or more central office areas or exchange areas.

Non-Recurring Charges: The one-time initial charges for services or facilities, including but not limited to charges for processing and installation, for which the Customer becomes liable at the time the Service Order is executed.

Premises: Customer premises is all space in the same building occupied by a Customer and all space occupied by the same Customer in different buildings or continuous property.

Recurring Charges: The monthly charges to the Customer for services, facilities and/or equipment, which continue for the agreed upon duration of the service.

Service Commencement Date: The first day following the date on which the Company notifies the Customer that the requested service or facility is available for use, unless extended by the Customer's refusal to accept service which does not conform to standards set forth in the Service Order or this tariff, in which case the Service Commencement Date is the date of the Customer's acceptance of service. The parties may mutually agree on a substitute Service Commencement Date.

Service Order: The written request for local exchange services executed by the Customer and the Company in a format specified by the Company. The signing of Service Order by the Customer and acceptance thereof by the Company institutes the respective obligations of the parties as set forth therein and pursuant to this tariff, but the duration of the service is calculated from the Service Commencement Date. Service Order may also be referred to as Customer Service Agreement (CSA).

Services: The Company's local telecommunications services offered to the Customer within the State of South Carolina.

LOCAL EXCHANGE TARIFF

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Speed Dial: Provides a User with the option to call selected directory numbers by dialing a one or two-digit code.

Station: Telephone equipment from or to which calls are placed.

Trunk: A communications path connecting two switching systems in a network, used in the establishment of an end-to-end connection.

User: A Customer or any other person authorized by the Customer to use Services provided under this tariff.



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**LOCAL EXCHANGE TARIFF**

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**SECTION 2 - REGULATIONS****2.1 Undertaking of the Company****2.1.1 Scope**

2.1.1.A The Company undertakes to furnish intrastate telecommunication services within the State of South Carolina under the terms of this tariff as a reseller. Service is available 24 hours a day, seven days a week.

2.1.1.B The Company is responsible under this tariff only for the services and facilities provided herein. Should Customer use such services and facilities to obtain access to services offered by other providers, the Company assumes no responsibility for such other services.

**2.1.2 Shortage of Equipment or Facilities**

2.1.2.A The Company reserves the right to limit or allocate the use of existing facilities, or of additional facilities offered by the Company when necessary due to lack of facilities or due to some other cause beyond the Company's control.

2.1.2.B The furnishing of service under this tariff is subject to availability on a continuing basis of all necessary facilities from the Incumbent Local Exchange Carriers or other providers to the Company for resale.

**2.1.3 Terms and Conditions**

2.1.3.A Except as otherwise provided herein, the minimum period of service is one month (30 days). All payments for service are due in advance on the date specified by the Company. Service may be discontinued after notice if a Customer's account remains unpaid five days after the Customer's due date. All calculations of dates set forth in this tariff shall be based on calendar days. Should the applicable date fall on a Sunday or Federal holiday, the Customer will be permitted to make payment on the next regular business day.

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LOCAL EXCHANGE TARIFF

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2.1.3.B At the expiration of any term specified in a CSA, or in any extension thereof, service shall continue on a month to month basis at the then current rates unless terminated by either party upon 30 days written notice. Any termination shall not relieve Customer of its obligation to pay any charges incurred under the Agreement and this tariff prior to termination. The rights and obligations which by their nature extend beyond the termination of the term of the Agreement shall survive such termination.

2.1.3.C This tariff shall be interpreted and governed by the laws of the State of South Carolina.

2.1.3.D Another Telephone Company must not interfere with the right of any person or entity to obtain service directly from the Company.

2.1.3.E The Customer has no property right to the telephone number or any other call number designation associated with services furnished by the Company. The Company reserves the right to change such numbers, or the central office designation associated with such numbers, or both, assigned to the customer, whenever the company deems it necessary to do so in the conduct of its business. The Company will give the Customer sixty (60) days written notice of any proposed change.

2.1.4 Liability of the Company

2.1.4.A The liability of the Company for damages out of the furnishing of its services, including but not limited to mistakes, omissions, interruptions, delays, or errors, other defects, or representations by the Company, or use of these services or damages arising out of failure to furnish the service whether caused by acts or omission, shall be limited to the extension of allowances for interruptions as set forth in Section 2.6 below. The extension of such allowances for interruption shall be the sole remedy of the Customer and the sole liability of the Company. The Company will not be liable for any direct, indirect, incidental, special, consequential, exemplary, or punitive damages to Customer as a result of any Company service, equipment, or facilities, or the acts or omissions or negligence of the Company's employees or

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LOCAL EXCHANGE TARIFF

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agents.

- 2.1.4.B The Company's liability for willful misconduct, if established as a result of judicial or administrative proceedings, is not limited by this tariff. With respect to any other claim or suit, by a Customer or by others, for damages associated with the ordering (including the reservation of any specific number for use with a service), installation (including days thereof), provision, termination, maintenance, repair, interruption, or restoration of any service or facilities offered under this tariff, and subject to the provisions of Section 2.6, the Company's liability, if any, shall be limited as provided herein.
- 2.1.4.C The Company shall not be liable for any delay or failure of performance or equipment due to causes beyond its control, including but not limited to: acts of God, fire, flood, explosion, or other catastrophes; and law, order, regulation, direction, action or request of the United States Government or of any other government, including state and local governments having or claiming jurisdiction over the Company, or of any department, agency, commission, bureau, corporation, or other instrumentality of any one or more of these federal, state, or local governments, or of any military authority; preemption of existing service in compliance with national emergencies; insurrections; riots; wars; unavailability of rights-of-way or material, or strikes, lockouts, work stoppages, or other labor difficulties.
- 2.1.4.D The Company shall not be liable for: (a) any act or omission of any entity furnishing the Company or the Company's Customers facilities or equipment used for or with the services the Company offers; or (b) for the acts or omissions of other common carriers or local exchange companies.
- 2.1.4.E The Company shall not be liable for any damages or losses due to the fault or negligence of, or any omission by, the Customer or due to the failure or malfunction of Customer-provided equipment or facilities.
- 2.1.4.F The Customer shall indemnify and hold the Company harmless from any and all loss, claims, demands, suits or other action, or

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LOCAL EXCHANGE TARIFF

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2.1.4.H Cont'd

2. patent infringement claims arising from combining or connecting the service offered by the Company with apparatus and systems of the Customer or others; and
3. all other claims arising out of any or omission of the Customer or others, in connection with any service provided by the Company pursuant to this tariff.

2.1.4.I The entire liability of the Company for any claim, loss, damage or expense from any cause whatsoever shall in no event exceed sums actually paid to the Company by the Customer for the specific services giving rise to the claim.

**2.1.4.J THE COMPANY MAKES NO EXPRESS WARRANTIES OR REPRESENTATIONS, EXCEPT THOSE EXPRESSLY SET FORTH HEREIN.**

2.1.4.K The Company shall not be liable for any act or omission of any other company or companies furnishing a portion of the service, or for damages associated with service, channels, or equipment which it does not furnish, or for damages which result from the operation of Customer-provided systems, equipment, facilities or services which are interconnected with Company services.

2.1.4.L No agent or employee of any other carrier shall be deemed to be an agent of the Company.

2.1.4.M With respect to Emergency Number 911 Service:

1. This service is offered as an aid in handling assistance calls in connection with fire, police, and other emergencies. The Company is not responsible for any losses, claims, demands, suits, or any liability whatsoever, whether suffered, made, instituted or asserted by the Customer or by any other party or person for any personal injury to or death of any person or persons, and for any loss, damage or destruction of property, whether owned by the

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LOCAL EXCHANGE TARIFF

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2.1.4.M (Cont'd)

Customer or others, caused or claimed to have been caused by: (1) mistakes, omissions, interruptions, delays, errors or other operation, failure to operate, maintenance, removal, presence, condition, location or use of any equipment and facilities furnishing this service.

2. Neither is the Company responsible for any infringement or invasion of the right of privacy of any person or persons, caused or claimed to have been caused, directly or indirectly, by the installation, operation, failure to operate, maintenance, or occasion by the use of Emergency 911 service features and the equipment associated therewith, or by any services furnished by the Company, including, but not limited to, the identification of the telephone number, address or name associated with the telephone used by the party or parties accessing Emergency 911 service, and which arise out of the negligence or other wrongful act of the Company, the Customer, its Users, agencies or municipalities, or the employees or agents of any one of them.

2.1.4.N The Company's liability arising from errors or omissions in Directory Listings, other than changed listings, shall be limited to the amount of actual impairment to the Customer's service and in no event shall exceed one-half the amount of the fixed monthly charges applicable to exchange service affected during the period covered by the directory in which the error or omission occurs. In cases of changed Directory Listings, the liability of the Company shall be limited to an amount not exceeding the amount of charges for the changed listings involved during the period covered by the directory in which the error or omission occurs. The Company will provide the Customer at no charge intercept service of the wrong number when possible.

2.1.4.O In conjunction with a non-published telephone number, the Company will not be liable for failure or refusal to complete any call to such telephone when the call is not placed by the number. The Company will try to prevent the disclosure of the number of such telephone, but will not be liable should such number be divulged.

2.1.4.P When a Customer with a non-published telephone number places a call to

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LOCAL EXCHANGE TARIFF

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2.1.4.P (Cont'd)

the Emergency 911 Service, the Company will release the name and address of the calling party, where such information can be determined to the appropriate local governmental authority responsible for the Emergency 911 Service upon request of such governmental authority. By subscribing to service under this tariff, Customer acknowledges and agrees with the release of information as described above.

2.1.5 Notification of Service-Affecting Activities

The Company will provide the Customer reasonable notification of service-affecting activities that may occur in normal operation of its business. Such activities may include, but are not limited to, equipment or facilities additions, removals or rearrangements and routing and preventive maintenance. Generally, such activities are not specific to an individual Customer but affect many Customer's services. No specific advance notification period is applicable to all service activities. The Company will work cooperatively with the Customer to determine the reasonable notification requirements. With some emergency or unplanned service-affecting conditions, such as outages resulting from cable damage, notification to the Customer may not be possible.

2.1.6 Provision of Equipment and Facilities

2.1.6.A The Company shall use reasonable efforts to make available services to qualified applicants within five (5) business days after receipt of application unless a later date is requested. The Company will notify the applicant of the expected service date. If the Company is not able to connect service on the date expected, the Company shall promptly notify the applicant of the new expected service connection date. The Company does not guarantee availability by any such date and shall not be liable for any delays in commencing service to any Customer.

2.1.6.B The Company shall use reasonable efforts to maintain facilities that it furnishes to the Customer. The Customer may not, nor may the Customer permit others except the Incumbent Local Exchange Carrier to, rearrange, disconnect, remove, attempt to repair or otherwise interfere with any of the facilities installed by the Company, except upon written consent of the Company.

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2.1.6.C The Company shall not be responsible for the installation, operation, or maintenance of any Customer provided communications equipment. Where such equipment is connected to the facilities furnished pursuant to this tariff, the responsibility of the Company shall be limited to the furnishing of facilities offered under this tariff and to the maintenance and operation of such facilities. Beyond this responsibility, the Company shall not be responsible for:

1. the transmission of signals by Customer provided equipment of for the quality of, or defects in, such transmission or
2. the reception of signals by Customer provided equipment; or
3. network control signaling where such signaling is performed by Customer-provided network control signaling equipment.

2.1.7 Non-Routine Installation

At the Customer's request, installation and/or maintenance may be performed outside the Company's regular business hours or in hazardous locations. In such cases, charges based on the cost of the actual labor, material, or other costs incurred by or charged to the Company will apply. If installation is started during regular business hours into time periods including, but not limited to, weekends, holidays, and/or night hours, additional charges may apply.

2.1.8 Ownership of Facilities

Title to all facilities provided in accordance with this tariff remains in the Company, its agents or contractors or the Incumbent Local Exchange Carriers.

2.2 Prohibited Uses

- 2.2.1 The services the Company offers shall not be used for any unlawful purposes or for any use as to which the Customer has not obtained all required governmental approvals, authorizations, licenses, consents, and

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Clarion Telecommunications, Inc.  
120 W Richardson Ave  
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## 2.2.1 (Cont'd)

permits. Services also may not be used for any purpose for which any payment or other compensation is received by the Customer except when the Customer is a duly authorized regulated common carrier.

This provision does not prohibit an arrangement between the customer, authorized user, or joint user to share the cost of the service as long as the arrangement generates no profit for any participant in the arrangement.

- 2.2.2 The Company may require a Customer to shut down its transmission of signals after five (5) days of prior written notice, if said transmission is causing interference to others.

2.3 Obligations of the Customer2.3.1 General

The Customer shall be responsible for:

- A. Placing orders for service. When placing an order for service, Customer must provide:

1. the name(s) and address(es) of the person(s) responsible for the payment of service charges; and
2. the name(s), telephone number(s), and address(es) of the Customer contact person(s)

- B. The payment of all applicable charges pursuant to this tariff and any other charges incurred by the Customer on the service including, but not limited to, third-party calls, collect calls, operator assisted calls, directory assistance, etc. If such calls are incurred by the Customer and the rates are not set forth in this tariff, the Customer will be billed by the Company at its cost of the service plus fifty-percent (50%).



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LOCAL EXCHANGE TARIFF

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- C. reimbursing the Company for damages to, or loss of, the Company's facilities or equipment caused by the acts or omissions of the Customer; or the noncompliance by the Customer, with these regulations; or by fire or theft or other casualty on the Customer's premises, unless caused by the negligence or willful misconduct of the employees or agents of the Company. The Company will, upon reimbursement for damages, cooperate with the Customer in prosecuting a claim against the person causing the damage and the Customer shall be subrogated to the Company's right of recovery of damages to the extent of such payment.
- D. providing at no charge, as specified from time to time by the Company, any needed personnel, equipment, space, and power to operated Company facilities and equipment installed on the premises of the Customer, and the level of heating and air conditioning necessary to maintain the operating environment on such premises;
- E. obtaining, maintaining, and otherwise having full responsibility for all rights-of-way and conduit necessary for installation of fiber optic cable and associated equipment used to provide local exchange service to the Customer from the cable building entrance or property line to the location of the equipment space described in 2.3.1.D. Any costs associated with obtaining and maintaining the rights-of-way described herein, including the costs of altering the structure to permit installation of the Company provided facilities, shall be borne entirely by, or may be charged by the Company to, the Customer. The Company may require the Customer to demonstrate its compliance with this section prior to accepting an order for service;
- F. providing a safe place to work and complying with all the laws and regulations regarding the working conditions on the premises at which Company

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LOCAL EXCHANGE TARIFF

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employees and agents shall be installing or maintaining the Company's facilities and equipment. The Customer may be required to install and maintain Company facilities and equipment within a hazardous area if, in the Company's opinion, injury or damage to the Company's employees or property might result from installation or maintenance by the Company. The Customer shall be responsible for identifying, monitoring, removing and disposing of any hazardous material (e.g. friable asbestos) prior to any construction or installation work.

- G. Complying with all laws and regulations applicable to, and obtaining all consents, approvals, licenses and permits as may be required with respect to, the location of Company facilities and equipment in any Customer premises or the rights-of-way for which Customer is responsible under section 2.3.1.D above; and granting or obtaining permission for Company agents or employees to enter the premises of the Customer at any time for the purpose of installing, inspecting, maintaining, repairing, or upon termination of service as stated herein, removing the facilities or equipment of the Company;
- H. Not creating or allowing to be placed or maintained any liens or other encumbrances on the Company's equipment or facilities; and
- I. Making Company facilities and equipment available periodically for maintenance purposes at a time agreeable to both the Company and the Customer. No allowance for interruptions in service will be made for the period during which service is interrupted for such purposes.

### 2.3.2 Claims

With respect to any service or facility provided by the Company,

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Clarion Telecommunications, Inc.  
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**2.3.2(Cont'd)**

Customer shall indemnify, defend and hold harmless the Company from all claims, actions, damages, liabilities, costs and expenses, including reasonable attorney's fees for:

- A. any loss, destruction or damage to property of the Company or any third party, or the death of or injury to persons, including, but not limited to, employees or invitees of either the Company or the Customer, to the extent caused by or resulting from negligent or intentional act or omission of the Customer, its employees, agents, representatives or invitees; or
- B. any claim, loss damage, expense or liability for infringement of any copyright, patent, trade secret, or any proprietary or intellectual property right of any third party, arising from any act of omission by the Customer, including, with limitations, use of the Company's services and facilities in a manner not contemplated by the agreement between the Customer and the Company.

**2.4 Customer Equipment and Channels**

- 2.4.1.A Services furnished by the Company may be connected to the services or facilities of other authorized communications carriers only when authorized by, and in accordance with, the terms and conditions of the tariffs of the other communications carriers which are applicable to such connections. Service furnished by the company is not part of a joint undertaking with such other carriers.
- 2.4.1.B Any special interface equipment necessary to achieve compatibility between the facilities and equipment of the Company used for furnishing local exchange service and the channels, facilities, or equipment of others may be provided at the Customer's expense.

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LOCAL EXCHANGE TARIFF

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2.4.1.C Facilities furnished under this tariff may be connected to Customer provided terminal equipment in accordance with the provision of this tariff.

2.4.1.D The Customer is responsible for taking all necessary legal steps for interconnecting his or her customer provided terminal equipment of communications systems with Company's facilities. Customers shall secure all licenses permits, rights-of-way, and other arrangements necessary for such interconnections.

2.4.2 Inspections

2.4.2.A Upon reasonable notification to the Customer, and at a reasonable time, the Company may make such tests and inspections as may be necessary to determine that the Customer is complying with their requirements set forth herein for the installation, operation, and maintenance of any Customer-provided facilities, and equipment to any Company-owned facilities and equipment. No credit will be allowed for any interruptions occurring during such inspections.

2.4.2.B If the protective requirements for Customer provided equipment are not being complied with, the Company may take such action as it deems necessary to protect its facilities, equipment and personnel. The Company will notify the Customer promptly if there is any need for further corrective action. Within ten days of receiving this notice the Customer must take this corrective action and notify the Company of the action taken. If the Customer fails to do this, the Company may take whatever additional action is deemed necessary, including the suspension of service, to protect its facilities, equipment and personnel from harm. The Company will, upon request 24 hours in advance, provide the Customer with a statement of technical parameters that the Customer's equipment must meet.

2.5 Payment Arrangements

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**2.5.1 Payment for Service**

The Customer is responsible for payment of all charges for service and facilities furnished by the Company to the Customer or authorized Users. If an entity other than the Company imposes charges on the Company, in addition to its own internal costs, in connection with a service for which a Company Non-Recurring Charge is specified, those charges may be passed on to the Customer.

**2.5.1.A Taxes:** The Company is responsible for the payment of any sales, use gross receipts, excise, access or other local, state and federal taxes, charges or surcharges (however designated) excluding taxes on the Company's net income assessed in conjunction with services provided pursuant to this tariff. Any taxes imposed by a local jurisdiction (e.g. County and municipal taxes) will only be recovered from those Customers residing in the affected jurisdictions. It shall be the responsibility of the Customer to pay any such taxes that subsequently become applicable retroactively.

**2.5.2 Billing and Collection of Charges**

All payments for service are paid in advance, and are due thirty days (30) days from the date of installation and on the expiration of each subsequent thirty-day (30) period. The Company mails statements to each customer during every billing cycle indicating the due date and the amount that is due.

**2.5.2.A** Customers may pay for service by credit card, cash, or any cash equivalent.

**2.5.3 Disputed Bills**

The Customer shall notify the Company of any disputed items on a bill. If written or verbal notice of dispute as to charges is not received by the Company within the applicable statute of limitations such bill shall be deemed correct and binding. If the Customer and the Company are unable to resolve the dispute to their mutual satisfaction, the user can

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2.5.3 Cont'd

take the following course of action:

- 1.) First, the user may request, and the Carrier will provide, an in-depth review of the disputed amount. (The undisputed portion and subsequent bills must be paid on a timely basis or the service may be subject to disconnect.)
- 2.) Second, if there is still a disagreement about the disputed amount after the investigation and review by manager of the Carrier, the user may file an appropriate complaint with the Commission. The Commission's address is:

South Carolina Public Service Commission  
Synergy Business Park  
101 Executive Center Drive  
Columbia, SC 29210  
Phone: (803) 737-5100 or  
(800) 922-1531

- 2.5.3.A The date of the dispute shall be the date the Company receives sufficient documentation to enable it to investigate the dispute.

2.5.4 Discontinuance of Service

The Company may, with notice, discontinue service or cancel an application for service for any of the following:

- 2.5.4.A Upon nonpayment of any regulated amounts owed to the Company, and after five (5) days notice of disconnection.
- 2.5.4.B Upon violation of any of the other material terms or conditions for furnishing service, the Company may, by giving five (5) days prior written notice of disconnection to the Customer, discontinue service if such violation continues during that period.

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- 2.5.4.C Upon condemnation of any material portion of the facilities used by the Company to provide service to a Customer or if a casualty renders all or any material portion of such facilities inoperable beyond feasible repair, the Company, by notice to the Customer, may discontinue or suspend service.
- 2.5.4.D Upon the Customer's abandonment of service, the Company may, with five (5) day prior notice to the Customer, immediately discontinue service.
- 2.5.4.E Upon any governmental prohibition, or required alteration of the services to be provided or any violation of any federal, state, or local laws or regulations through the use of service, the Company may with five (5) day prior written notice to the Customer, discontinue or suspend service.
- 2.5.4.F The Company may discontinue the furnishing of any and/or all service(s) to the Customer:
1. Immediately and without notice if the Company deems that such action is necessary to prevent or to protect against fraud or to otherwise protect its personnel, agents, facilities or services.
  2. The Customer provides false information to the Company regarding the Customer's identity, address, or use of service(s).
  3. The Customer uses, or attempts to use, service with the intent to avoid the payment, either in whole or in part, or the tariffed charges for the service by:
    - (a) Using or attempting to use service by rearranging, tampering with, or making connections to the Company's service not authorized by this tariff; or

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- (b) Using tricks, schemes, false or invalid numbers, false credit devices, electronic devices; or
- (c) Any other fraudulent means or devices.
- 4. The customer is not in compliance with a Commission order, delayed payment agreement, or extension agreement with the Company.
- 5. Unauthorized use of service or tampering with the Company's equipment;

2.5.4.G The discontinuance of service(s) by the Company pursuant to this Section does not relieve the Customer of any obligations to pay the Company of any obligations to pay the Company for charges due and owing for service(s) furnishing up to the time of discontinuance.

2.5.5 Credit Allowance - Directory

Subject to the provisions of Section 2.1.4 of this tariff, the Company shall allow, for errors or omissions in alphabetical telephone directories (excluding the use of bold face type), an amount within the following limits.

- 1. For listings in alphabetical telephone directories furnished without additional charge, an amount not in excess of the minimum monthly charge to the Customer for exchange service during the effective life of the directory in which the error or omission occurred.
- 2. For listings and lines of information in alphabetical telephone directories furnished at an additional charge, an amount not in excess of the charge for that listing during the effective life of the directory in which the error or omission occurred.



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**LOCAL EXCHANGE TARIFF**

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3. For listing and lines of information records furnished without additional charge, an amount not in excess of the minimum monthly charge to the Customer for exchange service during the period the error or omission continued.
4. For listings in information records furnished at additional charge, an amount not in excess of the charge for the listing during the period the error or omission continued.

**2.6 Allowances for Interruption of Service**

When the use of service or facilities furnished by the Company is interrupted due to any cause other than the negligence or willful act of the Customer, or the operation or failure of the facilities or equipment provided by the Customer, a pro rata adjustment of the monthly Charges subject to interruption will be allowed for the service and facilities rendered useless and inoperative by reason of the interruption whenever said interruption continues for a period of 24 hours or more from the time the interruption is reported to or known to exist by the Company, except as otherwise specified in the Company's tariff.

It shall be the obligation of the Customer to notify the Company immediately of any interruption in service for which a credit allowance is desired by the Customer. Before giving such notice, the Customer shall ascertain that the trouble is not being caused by any action or omission of the Customer within his or her control, or is not in wiring or equipment, if any, furnished by the Customer and connected to the Company's terminal. If the Customer reports a service, facility, or circuit to be inoperative but declines to release it for testing and repair, it is considered to be impaired, but not interrupted.

**2.6.1 Credit Allowances**

- 2.6.1.A Credit for failure of service or equipment will be allowed only when failure is caused by or occurs in facilities or equipment owned, provided and billed for, by Company.
- 2.6.1.B Credit allowances for failure of service or equipment starts when Customer notifies Company of the failure or when

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2.6.1.B (Cont'd)

Company becomes aware of the failure and ceases when the operation has been restored and an attempt has been made to notify Customer.

- 2.6.1.C For calculating credit allowances, every month is considered to have 30 days. A credit allowance is applied on a pro rata basis against the monthly Charges specified hereunder and is dependent upon the length of interruption. Only those facilities on the interrupted portion of the circuit will receive a credit. Credit allowances for service outages that exceed 24 hours in duration will be rounded up to the next whole 24 hours.

2.6.2 Limitations on Allowances

No credit will be allowed for:

- 2.6.2.A Interruptions due to the negligence of, or noncompliance with the provisions of this tariff by, the Customer;
- 2.6.2.B interruptions due to the negligence of any person using the Company's facilities with Customer's permission;
- 2.6.2.C interruptions due to the failure or malfunction of non-Company equipment;
- 2.6.2.D interruptions of service during any period in which the Company is not given full and free access to its facilities and equipment for the purpose of investigating and correcting interruptions;
- 2.6.2.E interruptions of service during a period in which the Customer continues to use the service on an impaired basis;
- 2.6.2.F interruptions of service during any period when the Customer has released service to the Company for maintenance purposes or for implementation of a Customer order for a change in service arrangements;

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2.6.2.G interruption of service due to circumstances or causes beyond the control of the Company.

2.7 Cancellation of Service

2.7.1 Cancellation of Application for Service

2.7.1.A The Company permits a Customer to cancel a Service Order prior to the start of service or prior to any special construction.

2.7.1.B Where prior to cancellation by the Customer, the Company incurs any expenses in installing the service or in preparing to install the service that it otherwise would not have incurred, a charge equal to the costs the Company incurred, less net salvage, shall apply, but in no case shall this charge exceed the sum of the charge for minimum period of service ordered, including installation charges, and all charges others levy against the Company that would have been chargeable to the Customer had service begun.

2.7.1.C The special charges described in 2.7.1.B will be calculated and applied on a case-by-case basis.

2.7.2 Cancellation of Service by a Customer

2.7.2.A If a Customer cancels a Service Order or terminates existing services before the completion of the minimum term of service for any reason whatsoever other than a service interruption (as defined in 2.7 above), Customer agrees to pay to Company the following sums which shall become due and owing as of the effective date of the cancellation or termination and be payable within the period set forth in 2.5.2, all costs, fees and expenses incurred in connection with:

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LOCAL EXCHANGE TARIFF

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1. all Non-Recurring Charges reasonably expended by Company to establish service to Customer:
2. any disconnection, early cancellation or termination charges reasonably incurred and paid to third parties by Company on behalf of Customer; and/or
3. all Recurring Charges for the applicable term of the service.

#### 2.8 Transfers and Assignments

Neither the Company nor the Customer may assign or transfer its rights or duties in connection with the services and facilities provided by the Company without the written consent of the other party, except that the Company may assign its rights and duties (a) to any subsidiary, parent company, or affiliate of the Company; (b) pursuant to any sale or transfer or substantially all the assets of the Company; or (c) pursuant to any financing, merger, or reorganization of the Company.

#### 2.9 Notices and Communications

- 2.9.1 The Customer shall designate an address to which the Company shall mail or deliver all notices and other communications except that Customer may also designate a separate address to which the Company's bills for service shall be mailed.
- 2.9.2 The Company shall designate an address to which the Customer shall mail or deliver all notices and other communications, except that Company may designate a separate address to which the Customer shall mail payment on that bill.
- 2.9.3 All notices or other communications required to be given pursuant to this tariff will be in writing. Notices and other communications of either party, and all bills mailed by the Company, shall be presumed to have been delivered to the other party on the third business day following deposit of the notice, communication or bill

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**LOCAL EXCHANGE TARIFF**

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**2.9.3 (Cont'd)**

with the U.S. Mail or a private delivery service, prepaid and properly addressed, or when received or refused by the addressee, whichever occurs first.

**SECTION 3 – SERVICE DESCRIPTIONS AND RATES****3.1 Local Exchange Service**

The Company's Local Telephone Service enables Customer to:

- Place or receive calls to any calling Station in the local calling area;
- Access basic 911 Emergency Service if available in Customer's area;
- Where available, place or receive calls to 800 telephone numbers;

The Company's service can not be used to originate calls to other companies' caller paid information services (e.g. 900, 976). The Company adopts the exchange map(s) and legal descriptions(s) whose services the Company resells. The Company's local calling area is identical to the incumbent local exchange carriers as defined in their applicable tariffs.

**3.1.1 Local Line**

Local Line provides the Customer with a single, voice grade communications channel. Each Local Line will include a telephone number. The following types of calls and services may be blocked by the Company: long distance; collect calls; operator-assisted calls; directory assistance calls; third number billed calls; or any service that may be billed to Customer's telephone number.

**3.1.1.A Standard Features:**

Each Local Line Customer is provided with only basic local telephone service as defined in 3.1.1.

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3.1.1.B Optional Features:

Call Forwarding  
 Call Return  
 Call Tracing  
 Call Waiting  
 Non-Pub/Non-Listed  
 Three-Way Calling  
 Voice Mail  
 Caller ID Name & Number  
 Call Block

3.1.1.C Local Line Rates and Charges

A Local Line Customer will be charged applicable Non-Recurring Charges and monthly Recurring Charges as specified below.

2. One-time Activation/Restoral Fee

One-Time Activation/Installation Fee	\$40.00
Suspension Restoral Fee	\$25.00

3. Recurring Charges

Local Line – Line Charge (Residential)	\$40.00
Local Line – Line Charge (Business)	\$65.00

4. <u>Optional Features (Listed Singly)</u>	One-Time Activation*
<u>Product Name</u>	<u>Monthly</u>
	<u>Fee</u>

Call Forwarding	\$5.00	\$5.00
Call Return	\$5.00	\$5.00
Call Tracing	\$5.00	\$5.00
Call Waiting	\$5.00	\$5.00
Non-Pub/Non-Listed	\$5.00	\$5.00
Three-Way Calling	\$5.00	\$5.00
Voice Mail	\$10.00	\$5.00
Call Block	\$5.00	\$5.00

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ISSUED: May 26, 2004

EFFECTIVE:

BY: Edward Anson, President  
 Clarion Telecommunications, Inc.  
 120 W Richardson Ave  
 Summerville, SC 29483

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LOCAL EXCHANGE TARIFF

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## 3.1.1.C (Cont'd)

Optional Features (Packages):

Caller ID, Call Waiting, Three-Way Calling & Call Forwarding	\$10.00	\$10.00
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\* Activation fee only applies to orders made subsequent to the original provisioning order, i.e. to change orders and not to new activation orders.

- 3.1.4 Local Exchange Residential Service: Residence Service is that service furnished in private homes or apartments, including all parts of the subscriber's domestic establishment, for domestic use and not for substantial occupational use; in the study of a clergyman located in a church, in a college fraternity or sorority house, college dormitories, convents and monasteries for domestic rather than occupational use in residential quarters.
- 3.1.5 Local Exchange Business Services: Business Services are offered for local calling using the facilities of the Company and/or those of other authorized Local Exchange Carriers. The Company's Business Services are offered primarily to the following:
1. Offices , stores, factories, mines and all other places of a strictly business nature;
  2. Offices of hotels, boarding houses, apartment houses, colleges, quarters occupied by clubs and fraternal societies, public, private or parochial schools, hospitals, nursing homes, libraries, churches, and other institutions; and
  3. Services terminating solely on the secretarial facilities of a telephone answering bureau.

3.2 Directory Listings

The Company shall provide for a single directory listing, termed the primary listing, in the telephone directory published by the dominant exchange service provider in the Customer's exchange area of the Station number which is designated as the Customer's main billing number.

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LOCAL EXCHANGE TARIFF

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3.2.1 The Company reserves the right to limit the length of any listing in the directory by abbreviations when, in its judgment, the clearness of the listing or the identification of the Customer is not impaired thereby. Where more than one line is required to properly list the Customer, no additional charge is made.

3.2.2 The Company may refuse a listing which is known not to constitute a legally authorized or adopted name, obscenities in the name, or any listing which, in the opinion of the Company, likely to mislead or deceive calling persons as to the identity of the listed party, or is a contrived name used for advertising purposes or to secure a preferential position in the directory or is more elaborate than is reasonably necessary to identify the listed party. The Company, upon notification to the Customer, will withdraw any listing which is found to be in violation of its rules with respect thereto.

3.2.3 In order for listings to appear in an upcoming directory, the Customer must furnish the listing to the Company in time to meet the directory publishing schedule.

3.2.4 Directory listings are provided in connection with each Customer service as specified herein.

3.3 Emergency Services (Enhanced 911)

Allows Customer to reach appropriate emergency services including: police, fire, and medical services. Enhanced 911 has the ability to selectively route an emergency call to the primary E911 provider so that it reaches the correct emergency service located closest to the caller. In addition, the Customer's address and telephone information will be provided to the primary E911 provider for display at the Public Service Answering Point (PSAP).

3.4 Promotional Offerings

The Company, from time to time, will file promotional offerings with the Commission which may include waiving or reducing the applicable charges for the promoted service. The promotional offerings may be limited as to the duration, the date and times of the offerings and the



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3.4 (Cont'd)

locations where the offering are made. Any special promotions will be filed with the Commission at least 14 days prior to initiation of the promotion.

3.5 Customer Service

Customer service is available, M-F 9am-6pm and Saturdays 10am-3pm: by calling the Company at any of its three current retail locations, Summerville (843)832-2201, Ladson (843)553-5555, or Walterboro (843)542-9809; at its toll-free Customer Care number (800)313-0741; by calling any of its future locations or agencies; or by writing to the Company at:

Clarion Telecommunications, Inc.  
Attn: Customer Service  
120 W Richardson St  
Summerville, SC 29483

3.6 Marketing Statement

Any marketing efforts will clearly indicate to the potential customers the nature of the transaction which is being offered. Materials submitted to prospective customers will clearly indicate that those customers will not be allowed to place and/or receive: long distance, collect calls, operator-assisted calls, directory assistance calls, third number billed calls, or any service that may be billed to Customer's telephone number.

As a telephone utility under the regulation of the Public Service Commission of South Carolina, the carrier hereby asserts and affirms that as a reseller of intrastate telecommunications service, it will not indulge or participate in deceptive or misleading marketing practices to the detriment of consumers in South Carolina, and it will comply with those marketing procedures, if any, set forth by the Public Service Commission. The Company shall not engage in any telemarketing practices.

BY: Edward Anson, President  
Clarion Telecommunications, Inc.  
120 W Richardson Ave  
Summerville, SC 29483

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**LOCAL EXCHANGE TARIFF**

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**Section 4 – Billing Literature****4.1 Billing Contents**

The Company's customer bills will contain the following information:

1. Name and address of Company  
Address for Correspondence  
Address for Remittance
2. Customer Service/Billing Inquiry toll-free telephone number
3. Name and address of Customer
4. Bill Date
5. Payment Due Date
6. All Account Numbers
7. Invoice Number
8. Summary of Charges
9. Detail of Charges

In addition upon verbal or written request, the Company will furnish to the Customer at no additional charge a detailed billing statement that contains all charges/credits from account inception to current bill date.